



“WHAT IS NEEDED IS CLEAN, PROTECTED PACKAGING WITH ‘ZERO DAMAGE’ - NO DENTING, NO SCRATCHED PRINTING AREAS OR MARKING GENERATED BY EXCESSIVE PRESSURE OF THE STRAP.”

SERGE TANNER, MANAGING DIRECTOR



IN THE SPOTLIGHT

ATS - A SOLUTION PROVIDER FOR END-OF-LINE BANDING OF CORRUGATED STACKS AND BUNDLES.

ATS is an internationally positioned producer of cost-effective and complete solutions in the fields of end-of-line packaging and transit protection, using banding technology. The company's Swiss roots manifest themselves in three ways: The ATS-Tanner Banding Systems AG company in Zug, Switzerland, is the

global headquarters; they carry out the engineering and machinery construction in Switzerland, and they deliver 'typical Swiss' precision and quality on every level.

Banding - gently strapping products into sales-boosting bundles - has been the company's area of expertise for more than 30 years. As an innovative system provider, they offer consulting,

machines, materials and services - all from a single source. "This is the only way that optimum packaging can be realised from a logistics and marketing perspective, and it is the only way that you will be able to 'win with the band' - and that, of course, is the prime objective of ATS," says Serge Tanner, Managing Director, (pictured below).



Starting out in Switzerland, the ATS brand blazed a trail of success all around the world. The company employs more than 100 people and has manufactured over 10,000 banding machines and 1,500 complete systems globally, delivering packaging efficiency on all five continents and in a wide variety of industrial sectors.

The HQ in Zug is also the head office of the ATS-Tanner Group. Together with eight subsidiaries in Germany, France, the Netherlands, Spain, Poland, UK and Canada, as well as over 50 sales agency representatives, customers benefit from a wealth of contacts and experience, which guarantees rapid and field-tested solutions.

Solutions for Corrugated

The wide range of standard machines

are complemented by tried-and-tested machine construction. Modular design and a high degree of user-friendliness are two things that all ATS machines have in common. The company has also developed additional features for complex tasks, such as special feeders, cameras, stacking units and customer-specific controls.

Corrugated converters often rely on narrow belts to bundle printed boxes. This can lead to edge damage on the top and bottom boxes, creating waste and increased production costs. "What is needed is clean, protected packaging with 'zero damage' - no denting, no scratched printing areas or marking generated by excessive pressure of the strap," adds Tanner.

At the heart of ATS proposition for the corrugated industry is the

US-2000 TRS-SW 550. It is a banding machine with shuttle transfer which moves the corrugated stacks from the conveyor and pushes the stacks to the product stopper. Before banding, the stacks will be centered on all sides. It is also possible to apply the stack manually and use the machine as a 3/4 automatic system.

The corrugated stacks are centred on all sides and compressed before banding (one or two bands). From a length of 700mm or more, the system works with the front stopper.

Allowing the operators a fast view of the set-up and operation, the digital control panel - DCP 2000 V5 - is placed at eye level. Through the opening of the Plexiglas door, it is possible for the operator to make modifications at anytime.



Left and below:
US-2000 TRS-SW 550

gluer and increase output over all. Our machine can be operated by one person as well, meaning no uplift in staffing levels.”

Service is Priority

“Our corporate philosophy is built on the core value of comprehensive customer support,” explains Tanner. “Proof of this includes our geographically dense service network, qualified service experts, onsite training and in-house workshops. Service and maintenance ensure investments are protected and we provide support in problem situations.”

Tanner concludes, “We make every effort to ensure product availability and customer flexibility. With rapid delivery times, we contribute to ensuring the production capacity of our customers at all times. Our showrooms are always accessible so you can experience banding technology live.” ■

“We sold many TRS-SW 550 systems to corrugated converters last year,” confirms Tanner. “We already have half a dozen orders in hand so far this year, proving the popularity of the unit.”

One such customer is Casimir Kast Verpackung und Display GmbH in Gernsbach, Germany. “For this customer, they have seen many advantages of our banding system instead of traditional strapping,”

adds Tanner. “We band with paper banderols and thanks to ultra-sonic technology, we achieve a high sealing force on the bands. Using this system, there is a significant increase in the quality and therefore less rejects. Perfectly pressed stacks conform to customer expectation. Another significant advantage is that using this banding system, a converter can increase the speed on the folder



Cost-efficient bundling of **CARDBOARD STACKS.**



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